

Managerial Leadership Training

# **Description**

#### Introduction

In order to be highly effective, managers must possess a wide variety of managerial skills and utilize the most powerful leadership techniques. In this programme you will learn to:

- · Advance the quality of your managerial skills
- Intensify the impact of your leadership style
  - Generate superior performance in your area of responsibility

### objectives

- Closely examine their present mindset and its implications
- Develop their ability to motivate for maximum effect
- Gain appreciation for the impact of organizational culture
- Strengthen their personal leadership skills
- Realize how situations affect our leadership approach
- Sharpen their managerial skills in a variety of areas
- · Learn to be a high impact manager
- Discover an appreciation of what makes organizations excellent

#### **Contents**

#### Day One

Preparing to Be a Leader

- The power of effective personal goal setting
- Raising your personal standards
- Evaluating your present beliefs
- Directing your brain for optimum results
- Harnessing the impact of your values

Designing your destiny

### **Day Two**

The Power of Motivation in a Healthy Culture

- Harnessing the power of shared vision
- · Building an atmosphere of trust
- Creating support for honest, open communication
- The critical impact of mutual respect
- Motivation by understanding and meeting human needs
- Gaining the benefits of Maslow's hierarchy of needs

## **Day Three**

Situational Leadership

- New concepts in managerial leadership
- Critical skills for effective leadership

- Productive methods for performance improvement

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## **Day Four**

Managerial Skills Development

- Building effective teams
- Dealing appropriately with conflict
- Managing the process of change
- · Overcoming the challenges of meetings
- Handling stress appropriately
- Managing work relationships

#### Day Five

Achieving Excellence

- Attributes of excellent companies
- Understanding the McKinsey 7 S framework
- · Developing a bias for action
- Unleashing organizational creativity
- The practice of knowledge management
- Breaking down the barriers to excellence