

Advanced High Performance Leadership Training

Description

Introduction

This 10 day intensive course has been specifically designed for professionals who want to significantly increase their ability to lead individuals and teams as well as gain a deeper understanding of the true meaning of a leadership. This course will demonstrate practical not theoretical ways to lead people for which delegates will be challenged to practice the latest leadership, management and coaching methods whilst being given feedback on coaching to help you master these skills. Gaining insights and tools from two different leadership experts means that you will leave this intensive 10-day advanced level program feeling recharged and confident to lead others back in your organisation.

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This course will feature:

- How to harness the power of vision and visualization
- Understanding the real meaning of leadership
- Designing of coaching and engagement strategies
- Demonstrations of techniques to manage teams and individuals
- Develop Techniques to motivate and inspire your people
- Identification of your individual leadership style

objectives

- Understand coaching and empowerment at advanced level
- Apply techniques to engage your people
- Create an empowering culture of innovation for organisational improvement
- Employ behavioural techniques which exert influence, ignite passion and generate enthusiasm
- Design an employee engagement strategy for business results

Contents

Module 1

The Leadership Journey

Day One

Leadership: Setting the moral compass

- What is true leadership, lessons from the past masters
- Modern leadership and its impact on business
- Human behaviour, predictable outcomes
- The new business reality and its impact on us all
- Force field analysis and the comfort zone
- Employee mentality versus entrepreneurial spirit

Day Two

Creating the future Vision

- The strangest secret and the biggest lesson
- How to harness the power of vision through visualisation
- Psycho cybernetics and its connection with vision
- Goal setting the key to making vision a reality
- Positive mental attitude, gaining power from a strong vision
- Vision timeline, mathematical coaching model

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Day Three

Communicating to Engage

- Discover your communication style and appreciate the styles of others
- Learn how to motivate and influence each of the style
- The power of body language
- The power of listening : levels of listening
- Employing advanced questioning techniques
- Selling your ideas to get buy in from others

Day Four

Sustainability through Innovation

- How to create a culture of innovation
- How to engage your people to generate new ideas
- Creative thinking and problem solving
- Using affinity networks for innovation
- Using multi-disciplined employees to gain width and depth
- Using innovation to reduce costs

Day Five

Influence, Passion and Legacy

- Building the relationship bank account
- The different guaranteed deposits
- Emotionally Intelligent Leadership
- The Law of Reciprocity: the give to get ratio
- The Fire Within: harnessing enthusiasm and passion
- Reflection, Review and Action Planning

Module 2
The Leadership Challenge Day Six

The challenge of motivating and inspiring people

- Rule number one – Everything matters
- The importance of stretching ourselves
- Association and its impact on our ability to inspire
- Receiving feedback on our abilities, from other leaders
- Why standing still is no longer an option
- The cycle of personal growth

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Day Seven

Inspirational Leadership

- Why some people are inspirational
- Why Human Beings desire to be inspired
- Human behavioural patterns and cultural difference
- Why some people win and some people fail
- Dreamers versus planners
- Lighting a fire under your people

Day Eight

Enabling people utilize their strengths

- What is an enabler
- Why managers and enablers are so different
- How the giving away power, will gain you more
- Resistance to an enabling business culture
- Why enabling, gains loyalty and increases trust
- Why enablers are far stronger than managers

Day Nine

Engaging and encouraging your people

- Why most employees are not engaged by their work

- The 45 year plan, and its effect on motivation
- Engage your team to gain better results
- Engaging an audience though presentations
- Recognition and rewards
- How to create a positive working environment

Day Ten

Personal leadership challenge

- Creating a powerful vision that drives you
- Using the SMART formula to set goals
- Deciding your preferred style of leadership
- Creating accountability for yourself and others
- Protecting yourself from self-doubt
- Using your personal strengths to lead others

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